
GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: www.gsaadvantage.gov

Schedule Title: Federal Supply Schedule 84 ó Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster

FSC Group: 84 ó Law Enforcement and Security Equipment

Contract Number: GS-07F-0302U

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

Contract Period: April 15, 2008 to April 15, 2013

Contractor: Global Security Professionals, LLC
30 Henry Dr.
Effingham, NH 03882
Phone number: (603) 539-4113
Fax number: (603) 218-6113

Contractor's Administration Source: Pam McGovern, CEO
pmcgovern@globalsecurityprof.com

Business Type/Size: Small Women-Owned Business

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
426-4F	Emergency Preparedness and First Responder Equipment and Services, including but not limited to emergency preparedness action plans, emergency response equipment and services, post incident response equipment and services.

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

SIN 426-4F HAZMAT Awareness 8-hour \$1757.50 (+IFF)

1c. HOURLY RATES:
N/A

2. Maximum order*: \$200,000 per SIN

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. Minimum order: One course (\$1425)

4. Geographic coverage (delivery area): 48 contiguous states, Alaska, Hawaii, Washington, DC and Puerto Rico.

5. Point(s) of production (city, county, and state or foreign country): N/A ó contract is for services.

6. Discount from list prices or statement of net price. 5% from the accepted pricelist. See table pg 13

7. Quantity discounts: An additional 12% for multiple course purchase (on same order) scheduled on consecutive days (5% + 12%). Additional discount increased to 20% for orders totaling more than \$10, 000 (5% + 20%)

8. Prompt payment terms: 2% - 10, Net 30 days

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin): None

11a. Time of delivery: 30-120 days ARO

11b. Expedited Delivery. Contact Contractor's Representative

11c. Overnight and 2-day delivery. N/A ó contract is for services.

11d. Urgent Requirements. Agencies can contact the Contractor's Representative to effect a faster delivery. Customers are urged to contract the contractor for the purpose of requesting accelerated delivery.

12. F.O.B. point(s): N/A ó contract is for services.

13a. Ordering address(es): Global Security Professionals, LLC
30 Henry Dr.
Effingham, NH 03882

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- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3
 14. **Payment address(es):** Same as ordering address
 15. **Warranty provision:** Standard Commercial Customer Satisfaction Guarantee. Customer should contact contractor for a copy of the warranty.
 16. **Export packaging charges, if applicable:** N/A
 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
 19. **Terms and conditions of installation (if applicable):** N/A
 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
 - 20a. **Terms and conditions for any other services (if applicable):** N/A
 21. **List of service and distribution points (if applicable):** N/A
 22. **List of participating dealers (if applicable):** N/A
 23. **Preventative maintenance (if applicable):** N/A
 - 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
 - 24b. **Section 508 compliance for EIT:** N/A
 25. **Data Universal Number System (DUNS) number:** 152014572
 26. **Notification regarding registration in Central Contractor Registration (CCR) database:**
Registration valid until December 3, 2008.

Corporate Capabilities

Global Security Professionals, LLC is a woman-owned, small business concern headquartered in Effingham, NH

Our philosophy

We believe the key to a complete security or safety solution is the combination of technology and skilled staff. That is the most powerful defense we have against potential threats. Through us of our unique, hands-on scenarios all our services are designed to improve operation of equipment, enhance communication, increase awareness of potential, threats and emphasize your organizations procedures that need to be taken in the event of a threat situation.

Our goal is to provide our clients with solutions that address the three key areas of a complete security or safety program:

- **Complacency** is very common in security and safety professions where there is a high amount of repetition. Additionally, many security and safety professionals have never experienced a threat situation and therefore do not know how they will react. We put our students in real-life scenarios so they understand what to do if they are presented with a threat.
- When there is a potential threat to security, the focus tends to be toward getting the latest and greatest in new **technology**. But technology alone is not the answer and no one technology can do it all. Our courses improve usage of your existing technology and give your staff the confidence to use all the technology available to them.
- Understanding that today's organizations and professionals often have to balance the needs of **customer service** with their roles in ensuring security and safety for the public.

Every solution we provide is tailored to our client's environment. We have experience with many technologies and manufacturers including x-ray systems, metal detectors, chemical and radiation detection equipment.

Please refer to the following pages for information about our training:

Course Descriptions and Outlines Pages 5-12

Pricing Page 13

** Our HAZMAT courses can be tailored specifically for Law Enforcement. Please contact us for details.

I. Advanced Image Analysis Courses (Baggage, Cargo or Mail Center)

Course Description: This hands-on, intensive training program is designed to train security personnel responsible for operation of x-ray screening systems on advanced techniques for identifying threat objects and individuals. The training is based on 2 principles: 1) the better an operator understands the technology being the screening equipment, the better they will understand its operation and limitations and 2) hands-on scenario training using the screening equipment and simulated threat training aids ensures greater skill transfer and provides opportunities to practice and refine procedures for threat situations. Because the scenario portion of the training places the students in actual threat situations that they most likely have never encountered before, it can be a physically and mentally challenging experience. This Course improves confidence, reduces complacency, and emphasizes individual skills, team work and communication. The course is presented in 2 sections: the first half is classroom-based and includes a radiation safety overview, a technology overview of x-ray screening equipment, introduction of advanced techniques in reading x-ray images, behavior recognition techniques, and behavior-based interventions to ensure improved skill transfer. The second half is the hands-on scenarios, which can be tailored to be specific for an organization's procedures and anticipated threats. The students will be required to pass a written test with a passing score to achieve certification (certification is valid for 1 year). All training aids used in the course are developed and manufactured by Global Security Professionals and are x-ray equivalent to real threat items. Training aids include weapons and devices that simulate nuclear, biological, chemical and explosive threats.

Course Length: 8 hours

Course Topics:

- Radiation Safety
- Technology overview of x-ray systems
- Advanced image analysis techniques for reviewing x-ray images
- Overview of types of bags/parcels/conveyances/containers and techniques for placement and handling
- Behavior recognition techniques overview and exercise
- Review of procedures for threat situations
- Scenarios

Course Prerequisites:

This course is specifically designed for security specialists to improve their skills in point of entry security locations using various types of detection equipment. It is appropriate as either an entry level course for new security professionals or for experienced screeners. The course material covered is taught at a level that assumes the student has had basic operator skills training on x-ray screening systems. It is also important that all students have experience working in radiation areas and training in radiation safety is recommended.

Annual recertification course for Advanced Image Analysis: Mailroom is the Advanced Mail Center Inspection Systems Practical Application Course (page 5)

Equipment Requirements:

Student Requirements: None

Facility Requirements: Classroom with projection screen. A working x-ray screening system is required for the hands-on scenarios.

Course Size: Not to exceed 10 students.

II. Entry and Access Control: Tools and Techniques

Course Description: This hands-on, intensive training program is designed to train security personnel responsible for operation of x-ray screening systems and metal detectors (hand-held and walk-through) at secured entries on advanced techniques for identifying threat objects and individuals. The training is based on 2 principles: 1) the better an operator understands the technology behind the screening equipment, the better they will understand its operation and limitations and 2) hands-on scenario training using the screening equipment and simulated threat training aids ensures greater skill transfer and provides opportunities to practice and refine procedures for threat situations. Because the scenario portion of the training places the students in actual threat situations that they most likely have never encountered before, it can be a physically and mentally challenging experience. This course improves confidence, reduces complacency, and emphasizes individual skills, team work and communication. The course is presented in 2 sections: the first half is classroom-based and includes a technology overview of metal detectors and x-ray screening equipment, introduction of advanced techniques in reading x-ray images and using metal detection equipment, behavior recognition techniques, and behavior-based interventions to ensure improved skill transfer; the second half is the hands-on scenarios, which can be tailored to be specific for an organization's procedures and anticipated threats. The students will be required to pass a written test with a passing score to achieve certification (certification is valid for 1 year) All training aids used in the Course are developed and manufactured by Global Security Professionals and are x-ray equivalent to real threat items. Training aids include weapons and devices that simulate nuclear, biological, chemical and explosive threats.

Course Length: 8 hours

Course Topics:

- Technology overview: x-ray systems, walk-through metal detectors and hand-held wands
- Advanced image analysis techniques for reviewing x-ray images
- Techniques for effective metal detection
- Behavior recognition techniques overview and exercise
- Review of procedures for threat situations
- Scenarios

Course Prerequisites:

This course is specifically designed for security specialists to improve their skills in point of entry security locations using various types of detection equipment. It is appropriate as either an entry level course for new security professionals or for experienced screeners. The course material covered is taught at a level that assumes the student has had basic operator skills training on x-ray screening systems and metal detectors. It is also important that all students have experience working in radiation areas and training in radiation safety is recommended.

Equipment Requirements:

Student Requirements: None

Facility Requirements: Classroom with projection screen. A working x-ray screening system and metal detection equipment is required for the hands-on scenarios.

Course Size: Not to exceed 10 students

III. Advanced Mail Center Inspection Systems Practical Application Course

Course Description: This hands-on, intensive training program is designed to train security personnel responsible for operation of mail center inspection systems on advanced techniques for identifying threat objects. This course consists of the following sections:

- Radiation Safety- Review of safety procedures when working around a cabinet X-ray system and radiation detection equipment.
- Introduction to Current Threats- Students will be briefed on threats and introduced to new treat items
- Scenarios ó The students will operate the equipment and make real-time assessments of items. Threats will be inserted randomly into the normal flow of the students work. Each scenario will be de-briefed with the class and advanced techniques for screening will be introduced.
- Written Testing- The students will be required to pass a written test with a passing score to achieve certification (certification is valid for 1 year)

This course improves confidence, reduces complacency, and emphasizes individual skills, team work and communication.

The training is based on 2 principles: 1) the better an operator understands the technology being the screening equipment, the better they will understand its operation and limitations and 2) hands-on scenario training using the screening equipment and simulated threat training aids ensures greater skill transfer and provides opportunities to practice and refine procedures for threat situations. Because the scenario portion of the training places the students in actual threat situations that they most likely have never encountered before, it can be a physically and mentally challenging experience. This Course improves confidence, reduces complacency, and emphasizes individual skills, team work and communication. The course consists of 1 hour of classroom lecture (Radiation Safety section) and 7 hours of hands-on scenarios, which can be tailored to be specific for an organization's procedures and anticipated threats. All training aids used in the course are developed and manufactured by Global Security Professionals and are x-ray equivalent to real threat items. Training aids include weapons and devices that simulate nuclear, biological, chemical and explosive threats.

Course Length: 8 hours

Course Topics:

- Radiation Safety
- Review of procedures for threat situations
- Scenarios

Course Prerequisites:

This is an advanced course and is specifically designed for security specialists with at least one-year direct image analysis experience utilizing radiation detection and other mail center inspection systems (chemical, radiation, etc). This is not an entry level course.

This course fulfills the required annual recertification requirement for students who have successfully completed the Advanced Image Analysis: Mailroom course.

The course material covered is taught at a level that assumes exposure to radiation systems.

Advanced Mail Center Inspection Systems Practical Application Course

It is also very important that all students have experience working in radiation areas and have had initial training in radiation safety.

Equipment Requirements:

Student Requirements: None

Facility Requirements: Classroom with projection screen. Working mail center inspection systems (i.e. x-ray screening systems, etc) are required for the hands-on scenarios.

Course Size: Not to exceed 10 students.

V. HAZMAT: Awareness (8 hour)

Course Description

This course will discuss guidelines and methods for protecting personnel and the environment from unnecessary exposures to potentially harmful ionizing chemicals and physical hazards. Students in this course will gain an understanding of how to respond to hazardous materials incidents. This course is a certificate 8-hour Awareness course for first responders in accordance with NFPA 472 and OSHA regulations. This course meets the requirements of current OSHA standards covered in 29 CFR 1910-120 and is a certificate course good for 12 months (1 year). It is always advisable for current hazmat professionals to maintain proficiency by participating in exercises and training throughout the certificate period.

The competencies required for the awareness level of the first responder are:

- Analyzing the Incident
- Implementing the Planned Response

Course Topics

- Regulations
- Physical and chemical hazards
- Reference Materials
 - Emergency response Guidebook
 - NIOSH Pocket guide to Chemical Hazards
- Material Safety Data Sheets (Review)
- Right To Know information
- Personal Protective Equipment and Chemical Protective Clothing
- Decontamination practices
- Air Monitoring
- Incident Command Structure

Course Prerequisites:

This course is specifically designed for operational specialists, safety personnel and manufacturing personnel who need hazardous material training to fulfill the requirements of their job. The course material covered is taught at a skill level that assumes the student has exposure to and or participates in responding to hazardous material situations.

Equipment Requirements:

Student Requirements: Students must supply their PPE and, respiratory equipment, as well as any chemical detection equipment they use.

Facility Requirements: Classroom with projection screen.

Course Size: Not to exceed 20 students.

VI HAZMAT: First Responder (40-hour)

Course Description

This course will discuss guidelines and methods for protecting personnel and the environment from unnecessary exposures to potentially harmful chemicals and physical hazards. Students in this course will gain an understanding of how to respond to hazardous materials incidents. This course is designed for first responders who will be operationally involved (iaw NFPA 472) and meets the requirements of OSHA regulations, the Department of Transportation and the National Fire Protection Association. This is a certificate course as required in OSHA standards covered in 29 CFR 1910-120 and NFPA 472 and is valid for 12 months (1 year). Annual recertification is required. It is always advisable for current hazmat professionals to maintain proficiency by participating in exercises and training throughout the certificate period.

This course includes training requirements for the awareness level of hazardous materials training and is a pre-requisite for technician level training.

The competencies required for the operational level of first responder are:

- Analyzing the Incident- increased responsibilities
- Planning the Response
- Implementing the Planned Response- increased responsibilities
- Evaluating Progress

Course Topics

- Detecting the presence of hazardous materials
- Surveying the hazardous materials incident
- Collecting hazard and response information
- Predicting the behavior of a material and its container
- Estimating potential harm
- Describing response objectives for hazardous materials incidents
- Identifying defensive options
- Initiating protective actions
- Initiating the notification process
- Determining appropriate personal protective equipment (PPE)
- Identifying emergency decontamination procedures
- Establishing and enforce scene control procedures
- Initiating the Incident Management System
- Using PPE
- Performing defensive control actions
- Evaluating the status of defensive actions
- Communicating the status of the planned response

Course Prerequisites:

This course is specifically designed for operational specialists, safety personnel and manufacturing personnel who have the potential for responding to a hazardous material as a part of their job as predicted by management and outlined in the emergency response plan for their organization.

HAZMAT: First Responder (40-hour)

The course material covered is taught at a skill level that assumes the student has exposure to and/or participates in responding to hazardous material situations

Equipment Requirements:

Student Requirements: Students must supply their PPE and , Respiratory equipment, as well as any chemical detection equipment they use

Facility Requirements: Classroom with projection screen.

Course Size: Not to exceed 20 students.

VIII HAZMAT: First Responder Annual Recertification (8 hour)

Course Description:

This course is designed as a certified refresher (re-certification) for first responders who have previously attended hazardous materials training and have met the requirements of OSHA regulations.

This course meets the requirements of current OSHA standards covered in 29 CFR 1910-120 and is a certificate course good for 12 months from receipt. It is always advisable for current hazmat professionals to maintain proficiency by participating in exercises and training throughout the certificate period.

Course Topics

This proposal is a first responder recertification 8-hour course which meets the requirements of OSHA 29 CFR 1910.120.

Included in this course are the following subjects

- Regulations
- Physical and chemical hazards
- Reference Materials
 - Emergency response Guidebook
 - NIOSH Pocket guide to Chemical Hazards
- Material Safety Data Sheets (Review)
- Right To Know information
- Personal Protective Equipment and Chemical Protective Clothing
- Decontamination practices
- Air Monitoring
- Incident Command Structure

Course Prerequisites:

This course is specifically designed for operational specialists, safety personnel and manufacturing personnel who have successfully completed a 40-hour First Responder Certification course.

The course material covered is taught at a skill level that assumes the student has exposure to and or participates in responding to hazardous material situations

Equipment Requirements:

Student Requirements: Students must supply their PPE and, respiratory equipment, as well as any chemical detection equipment they use

Facility Requirements: Classroom with projection screen

Course Size: Not to exceed 20 students

Global Security Professionals, LLC Pricelist

Contract GS-07F-0302U

Course Name	<u>GSA Advantage Price</u> <u>Each</u> <u>(5% disc)</u> ⁺	<u>IFF (.75%)</u>	<u>Total GSA</u> <u>Price** Each</u>	<u>Delivery</u> <u>ARO</u>
Advanced Image Analysis Courses (Baggage, Cargo or Mail Center)	\$2280	\$17.10	\$2297.10	30-120
Entry and Access Control: Tools and Techniques	\$2280	\$17.10	\$2297.10	30-120
Advanced Mail Center Inspection Systems Practical Application Course	\$2280	\$17.10	\$2297.10	30-120
HAMAT Awareness (8-hour)	\$1757.50	\$13.18	\$1770.68	30-120
HAZMAT First Responder (40-hour)	\$5700	\$42.75	\$5742.75	30-120
HAZMAT: First Responder Annual Recertification (8 hour)	\$1425	\$12.94	\$1437.94	30-120

****does not include travel**

⁺ Quantity discounts: An additional 12% for multiple course purchase (on same order) scheduled on consecutive days (5% + 12%). Additional discount increased to 20% for orders totaling more than \$10, 000 (5% + 20%)